## <u>Issues and Requests Relating to Foreign Trade and Investment - Myanmar</u>

Category	No	Issue	Issue Details	Requests	References
1Restrictions on Entry of Foreign Capitals		Restricted Foreign Capital Entry into Export-Import / Domestic Distribution	- Government of Myanmar (GOM) continues even to this date its prohibition of Foreign Capital Entry (FCE) into import/distribution business in an enterprise with even one single percent (1%) of foreign capital. (Myanmar's accession to AEC is due in 2015). While FCE is liberalised under foreign investment law, competent ministries and agencies continue to refuse issuing its licences/ approvals. Foreign trade business is effectively closed to foreign funded enterprises (FFEs), so that FFEs are unable to engage in free commercial activities. GOM does not authorise establishment of 100% Foreign Owned International Trade Company.	It is requested that GOM expedites liberalisation of FCE entry into import/distribution business by wholly foreign funded enterprises, in the least gives the top priority to JVC. It is requested that GOM takes step to deregulate restrictions on FFEs. It is requested that GOM discloses the possibility for establishment of 100% foreign owned distribution company, and if yes, its timing.	- New Foreign Investment Law
			(Actions)  - Foreign funded enterprises (FFEs) are not authorised to engage in international foreclosed from either filing company registration or issuance of business establishment of fully foreign owned distribution business has become no joint venture company.  - In August 2014, Myanmar Investment Commission issued Notification Not deleted the statement relative to retailing and wholesale businesses. Never implementation remains nebulous. It necessitates enquries to Ministries at (Improvement)  - On 7 August 2014, Japan-Myanmar Investment Agreement entered into for 27 May 2015, Thilawa Special Economic Zone (Thilawa SEZ) Manager	licence to this date. Likewise, since ab longer possible. It has become alloable 0.49 "Business Sectors Prohibited or Reertheless, the restrictions remain and and Agencies of Myanmar about its actionic.	out August 2013, only by formation of a estricted to FFEs", which its practical cual implementation.
			scope of the trading business and the standard for licencing, open for inventoring engage in trading business, including the wholesale distribution. However restricted outside Thilawa SEZ, and other TSMC designated items are exceeded describation.	stors into Thilawa SEZ, enabling forei ; 4-wheels and 2-wheels vehicles, alcoh	gn funded enterprises to nolic drinks, etc., the iten
	(2)	Business Sectors Prohibited to FFEs	- GOM retains business sectors closed to FFEs' entry.	- It is requested that GOM further expands the scope of business sectors open to FFEs' participation.	
			(Actions) - On 12 November 2012, Negotiation on the Bilateral Investment Agreemen	nt between Japan and Myanmar is und	der way.

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	- New Foreign Investment Regulation defines the Types of Economic Activities (Sectors) for which foreign investment prohibited. Myanmar Investment Commission (MIC) Notification of 31 January 2013 has identified the Economic Activities (I) Business in which FFEs' entry is prohibited (21-Sectors),  (2) FFEs' entry is permitted only for joint venture with Myanmar capital (42-Sectors),  (3) Business in which Investment Permit is subject to Opinion Letters from the competent Ministries and Agencies, approvals (115-Sectors,  (4) Business in which entry is possible only under certain specific terms and conditions (27-Sectors), and  (5) Business in which environmental impact assessment (EIA) is required (34-Sectors). In addition, Ministry of Nati Economic Development (MNPED) Notification of the same date defines  (6) Business Sectors authorised only to Myanmar enterprises (Individuals).  -In August 2014, Myanmar Investment Commission (MIC) issued Notification No.49 "Business Sectors Prohibited or FFEs:"(1) listing the substantially reduced scope of the restricted or prohibited business sectors (i) 11 sectors (prohil (joint venture with indigenous Myanmar nationals, (iii) 43-sectors (joint venture with indigenous Myanmar national Competent Aughority's approval, and (iv) 21-sectors under other terms and conditions.(2) expressly stipulating that fully foreign owned enterprise is possible in the business sectors excluded from the Notification. Business sectors in			
	(3) <u>Disallowed</u> <u>Establishment of Office at</u> <u>Construction Si</u>	project, tax number registration, and then construction.	- It is requested that GOM allows establishment of on-site office on a project-by-project basis.	c only possible by
	(4) Nebulous Application und Foreign Investment Act	representative office, should one exist.  The precise details remain unidentified concerning various application	- It is requested that GOM takes step to simplify and clarify the examination institutes' procedures.	- More like Common Law, without Written Authority
		(Actions)  In the event of requiring a long term lease on land property for manufact incentive measures, or investing into business sectors that concern Myanu applicant must submit to MIC, application for investment licence for examu addition, applicant must file application to directorate of investment and company registration. It presumably takes 4-6 months from preparation to Thilawa SEZ has been facilitated and expedited by filing of application for to one-stop-service center under the administrative commission of each Signature.	mar Investment Commission (MIC) No nination by MIC and other ministries a company administration (DICA) for bu to the receipt of the licence. On the oth r investment licence, company registra	otification No. 49/2014, the and agencies in concern. In usiness licence and er hand, moving into the

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	(5)	Disallowed Purchase of Fixed Property, Cars, etc. in Alien's Name	- It is disallowed to purchase cars, cellular phones, fixed property, etc. in alien's names.	- It is requested that GOM takes step to allow aliens' purchase of cars, cellular phones, fixed property, etc. in their own names.	
4Restrictions on Withdrawal Of Operations	(1)	Complex Procedures for Capital Reduction	If a company is incorporated under the Foreign Investment Act, Article 55 of Myanmar Companies Act provides: "Subject to the provisions stipulated in the Annex to Article of Association and to the confirmation by the Court, a company limited by shares, if so authorized by its articles, may by special resolution reduce its share capital in any way" It will probably take a long time and much work to obtain the Court's confirmation. (Due to the inadequate financial system and in the absence of assurance that the bank borrowing is readily available, at the outset of its operation, foreign investors have no alternative but to invest funds in excess of the basic requirement. However, after passage of certain period, there is a high possibility for capital reduction, the procedures of which take much work.)	to: remove the provisions relative to the Court Confirmation, or	
8Investment Recipient Organization	(1)	Dispersed Windows for Investment	- Windows for investment spread over plural ministries and agencies.	- It is requested that GOM makes available one stop service on Investment.	
9Restrictive Export/Import Trade, Duty, and Customs Clearance	(1)	Nebulous Export/Import Licence System	- GOM requires import licence registration, model by model, upon export/import of finished goods, raw materials and parts Import licences are required on export (import into Myanmar) of electric wires, cables and accessories, individually, for parts and finished products.	- It is requested that GOM repeals the import licence requirement It is requested that GOM either repeals import licence requirement or reviews items subject to import licence.	- Ministry of Commerce Notification No. 72 - Some improvements by removal of 1,928 items from export/ import licences requirements in February-September 2013
			(Actions)  - Before applying for export/import customs clearance, an exporter/importer must first obtain export/import licence with 3-months validity by payment of the licence fees commensurate with the CIF value of the goods. Normally, Directorate of Trade under Ministry of Commerce is empowered to issue export/import licence, while, in case of the Border Trade, Department of Border Trade has the authority to issue export/import licence. Export/import licence, previously handed out only in Naypyidaw where Ministry of Commerce locates. However, since 7 October 2011, it has become obtainable at Yangon branch of Ministry of Commerce, limited only to the export/import relative to consignment processing, cutting, making and packaging (CMP) of materials and finished products, as well as export only of certain agricultural produce such as beans and rice.		

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			To file application for import licence, first, it is necessary to open foreign of State Commercial Bank, or Myanmar Investment and Commercial Bank (used to allow import only within the limit of foreign currency gained by ex Since April 2012, it has now become possible to import goods, if the applic underlining foreign currency deposit from export.  (Improvement)  - GOM alleviated the problems by release in February 2013 of Notification September.  - As of July 2014, the number of items not requiring export/import licences.	MICB). In line with "Export first and i export. ant maintains foreign currency bank a that abolishes export/import licence o went up to 2,079 items in import and	mport later system", GOl account, even without the n 1,928 items, beginning
	(2)	Overvaluation of Tax Base for Import Duty	- Documents required for acquisition of export/import licences have been su - GOM establishes standard taxable value for each item on imported goods purportedly at the "real value", however, in effect, at a higher value than the real market price. More often than not, taxpayer must pay superfluous tax. This causes cost increase.		
			(Actions)  - Myanmar Customs Department and Japan International Cooperation Age for Customs management reform, modernization and technical cooperatio	ency (JICA) have implemented project	of capacity development
	(3)	Departure of LFTV from Market Price	- Ministry of Commerce releases the List of Fair Tariff Value (LFTV) per item of imported goods to avoid importers' tax evasion. For acquisition of import licence, importers must prepare import licence application using LFTV, which frequently differs from the actual contract price. Moreover, bank's refusal to open the letters of credit above LFTV causes problems in settlement of account with the exporter.	- It is requested that GOM issues import licence based on import declaration (at actual contract price)	
	(4)	Delayed Duty Free Import Procedures for ODA related Materials and Equipment	On import of materials and equipment under ODA projects on application for tax exemption, it takes the applicant's own coordination among the ministries and agencies in concern to assure the duty free treatment.  Moreover, numerous procedural delays occur at the end of the customs service hierarchy.	- It is requested that GOM ensures closer communication among ministries and agencies to assure duty free entries without fail.	

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	(5) Import Licence restrictions on FFEs	- Import licence being unavailable, foreign funded enterprises (FFEs) have no alternative but to organise the flow of commerce via the local Myanmar enterprises, without the ability to set the sales prices.	-	- Ministry of Commerce Notification No.16
		(Actions) - Excepting the case where an FFE holds the Myanmar Investment Commit	ssion (MIC) licence, GOM does not issu	ue import licence to foreign
		funded enterprises. However, since the promulgation of Instruction No.02 permitted for investors in the Thilawa special economic zone, it has become wholesale distribution in the Thilawa SEZ. FFEs entering Thilawa SEZ we products) into Myanmar. It is hoped that one day, import licence acquisition	ne possible for FFEs to engage in tradi vith the trading licence may import pr	ing business, including the
	(6) Tariff Rate on CBU and CKD	- There can be no merit in local production of two-wheeled vehicles, as the same 5% tariff rate applies to both CKD and CBU.		
	(7) Import Duty based on Standard Valuation Price	GOM determines the customs duty not based on invoice price but on the standard valuation price, requiring adjustments with the prevailing market prices.	- It is requested that GOM takes step to: change to the tax levy scheme to invoice price, introduces flexible system for settlement of accounts, and secures duty free procedures of materials and equipment under ODA, and their expedited customs clearance.	
12Exchange Controls	(1) Restricted External Remittance	- (Inward remittance) remittance of advance money is disallowed.	- It is requested that GOM authorises remittance of advance payment.	
	(2) Disallowed Export Licence under Deferred Payment	(Deferred payment) export licence is available only by advance payment or payment by letters of credit.	It is requested that GOM takes step to issue export licence even under the deferred payment terms.	_
	(3) Restricted Borrowing of External Funds	- Where a Member Firm's Subsidiary (MFS) is in need of operational funds, and seeks borrowing from the (overseas) member firm, it is difficult and time consuming to obtain GOM's approval, jeopardising continuation of MFS business in Myanmar. The basis of GOM approval is not clearly identified.  - External borrowing has come to require approvals of both MIC and Central Bank of Myanmar (CBM). It takes a lot of time for its acquisition from both.	the standard for issuing licences.	

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13	Finance	(1)	Cap on the Bank Deposit Withdrawal Amount in USD	- Cap on the bank deposit withdrawal amount is USD10,000 per withdrawal (no cap for MMK). Withdrawal in USD is possible only in a limited number of the bank outlets. In addition, due to the U.S. economic sanctions, no remittance from abroad is possible to the state banks (MICB, MFTB).	<ul> <li>It is requested that GOJ takes steps to induce GOM to:</li> <li>deregulate restrictions on deposit withdrawal, increase in the number of bank outlets, and</li> <li>enables remittance to state banks in future.</li> </ul>	
				(Actions) - On 27 May 2015, CBM reduced the USD Cash Withdrawal Limit to USD5 week (Going amount USD 50,000).	5,000 per day (Going Amount USD10,0	000) and USD10,000 per
			Restricted Loan Ratio on Capital Contribution	- Central Bank of Myanmar (CBM) directs limiting the loan ratio to less than 30% of the capital contribution. However, since this requirement is not written into regulation, divided views are heard in the investment administration. For the sake of expediting the application, the member firm had to hold down the loan ratio within 30% on its capital contribution.	- It is requested that GOM clarifies if the numerical guidance is its request or by regulation.	
		(3)	Prohibited Local Borrowing of Foreign Currencies	- Borrowing in foreign currency from the local financial institutions is disallowed in Myanmar.	- It is requested that GOM takes step to enable borrowing in foreign currency from the domestic financial institutions Myanmar. (Foreign banks opening of branch offices are desirable.)	
				(Actions)  On 28 May 2015, central bank of Myanmar circulated a letter directing al the use of Myanmar (Burma) Kyat currency in the domestic settlement of		ncies to ensure thoroughly
	Taxation Systems	(1)	Non-conclusion of Tax Treaty	Due to the absence of Japan Myanmar tax treaty the majority of Japan's investment into Myanmar goes through Singapore, while double taxation is a matter of concern on the staff for a long term business trip of less than 180-days.	ratify the tax treaty as soon as	- SEZ Act
		(2)	Nebulous Taxation Systems	Nebulous taxation calculation basis.  Corporate taxation system does not reflect the actual financial status.	- It is requested that GOM improves transparency in tax amount calculation It is requested that GOM corrects discrimination in domestic vs. foreign.	

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			Nebulous basis of tax levy on personal income tax (especially as regards welfare expense).	- It is requested that GOM clearly identifies the exact taxable scope of income tax.	
			- Vexatiously complex business tax scheme.	- It is requested that GOM shifts business tax to VAT with single tax	
			- Nebulous tax base of property tax scheme.	rate It is requested that GOM expressly states the tax base for the property tax.	
	(3)	Difficult Set-Off of Business Tax	Business tax of Myanmar resembling VAT in other countries prohibits  offset between receipt and expenditure, so that in multi-layer	- It is requested that GOM amends the current practice to allow setoff	- Business Tax Act
			subcontracting business, the tax levy snowballs into a substantial high cost.  - While GOM allows setoff in manufacturing and distribution businesses only as regards setoff against purchase business tax. However, only setoff practically allowed is against only import business tax so that it takes the form of sales tax, rather than VAT. In effect, it pushes up the expenses.	between receipt and payment.  - It is requested that GOM shifts its tax system into (internationally (accepted) value added tax	
	(4)	Ambiguous Tax Consequences of Business Tax under ODA Free of	- According to "EN-GA", it is expressly stated: "Normally all domestic taxes are exempted on ODA free of charge projects." However, the treatment on business tax (BTX) is nebulous. Negotiation with GOM is underway for	- It is requested that GOM expressly states exemption of business tax in the tendering phase. (Consequently, it is incumbent upon the consultant	
		Charge Projectc	in Yangong, and JICA. By right, the seller (i.e., subcontractor/supplier) is responsible to file tax returns and pay tax. However, it has been a customary trading practice to pass on the equivalent amount to purchaser so that the corresponding amount equals cost to purchaser.	responsible for tendering to use its best efforts to resolve the issues over	
15Price Controls	(1)	Foreigners Prices on Public Utilities	- Foreigners Prices on Public Utilities (FPPU) are established.	- It is requested that GOM repeals FPPU.	
16Employment	(1)	Delayed, Vexatiously Complex Visa Issuance Procedures	- 1) It takes much time to get the visa issued.  2) Letters of recommendation required for visa acquisition take much time to obtain.	- It is requested that GOM:  1) cuts down the time required for visa issuance, and 2) accepts residential certificate issued by the Japanese Embassy, obviating the need for letters of recommendation from Japanese Embassy, landlord of expatriates'	- At "Myanmar-Japan Joint Initiative" step-by-step improvements have been achieved. It requires careful follow up from now on.
				residence, and local governmental offices.	

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		- Entry visa is necessary upon entry.	- It is requested that GOM repeals the	
			entry visa requirement.	
		- It takes much time and effort to obtain letter of recommendation (by the	- It is requested that GOM obviates	
		competent authority necessary for acquisition of Residence Permit and	the need for the letter of	
		<u>re-entry visa).</u>	recommendation.	
		- Responsive action on visa issuance varies within the ministries and	- It is requested that GOM	
		agencies.	harmonises the rules and standards	
		Clerical work necessary for visa acquisition is complex and time	for visa issuance in the ministries	
		consuming.	and agencies.	
			- It is requested that GOM enhances	
			efficiency and simplifies the	
			standard for visa issuance.	
	(2) Difficult Renewal	- Renewal of visas for expatriates' family members cannot be made by	- It is requested that GOM	
	of the	Entry Visa.	streamlines the visa renewal	
	accompanying		procedures.	
	Family Members			
	of Expatriates			
	(3) Vexatiously	- Aliens residing in Naypyidaw must surrender Foreigner's Residence	- It is requested that GOM obviates	
	<u>Complex</u>	Certificate (FRC) upon temporary exit, provided, however, that another	the need for surrendering the	
	Temporary Exit	trip to Yangong is necessary for the sake of FRC retrieval, even if his/her	original FRC, if not, makes its	
	<u>Procedures</u>	entry/exit are both made at Naypyidaw. It is extremely inconvenient.	retrieval possible also at Naypyidaw.	
		- Resident aliens must surrender FRC upon each temporary exit. Upon	- It is requested that GOM	
		re-entry, FRC gets returned from the immigration office in Yangong in	immediately discontinues this	
		exchange for payment of USD6.00. It is bothersome and time consuming,	protocol.	
		and frustrates frequent exits and entries.		
		- GOM requires each alien's exiting Myanmar to surrender FRC at the at	- It is requested that GOM takes step	
		the airport immigration office, and upon return, must make another trip	to repeal FRC.	
		to the immigration office to get FRC back in exchange for payment of		
		USD6.00 (or USD12.00 if the retrieval date exceeds 1-week) each time.		
		- Foreign Residence Certificate (FRC) printed on paper is unsuited to carry	It is requested that GOM improves	
		around in person. It must be surrendered at the immigration office upon	employment of FRC.	
		each exit.		
	(4) Excessively Short	- The authorised stay period under FRC scheme has been contracted much	- It is requested that GOM issues FRC	
	FRC Validity	to the inconvenience of the FRC holders, 3-months for the 1st time,	valid for one-year from the first time	
		6-months for the 2nd time, and a year for the 3rd time.	for the sake of assuring stable status	
			of the expatriates.	

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			- The authorised stay period under FRC scheme is for 3-months for the 1st time, 6-months for the 2nd, and a year for the 3rd time with re-entry visa.	- It is requested that GOM takes step to enable issuance of residence certificate with one year validity plus re-entry visa.	
17Implementation of Intellectual Property Rights ("IPRs")		Trade Mark Registration Scheme Inadequate IPRs	- As it stands, no trademark registration scheme exits in Myanmar. By way of common law, the trademark is first registered at the registration office, and then advertised in the newspaper.  Trademark protection measures taken are inadequate.  Legislation is inadequate for protection of intellectual property right.	*	
21Restrictions on Land Ownership	(1)	Scheme Inadequacy in Schemes relative to Land Ownership	- Essentially, the land ownership belongs to the state. In some cases where residents assert ownership to the land property or the border of the land property is the source of multiple problems to foreign funded enterprises (FFEs) investing into Myanmar. It takes much effort for FFEs to clear the problems surrounding the land ownership.	to overhaul the IPRs legislation.  It is requested that GOM takes step to expedite overhauling the land registration and drawing up the schematic architecture on the land property.	
24Indigested Legislation, Abrupt Changes	(1)	Inadequate implementing regulation on the Scheme concerning SEZ	- In January 2014, new special economic zones law No. 1/2014 was promulgated provided, however, that official announcement of its implementing rules remains pending. More often than not, it so happens that the implementing rules and notices already established, nevertheless, remain unpublished.	- By right, implementing rules are due to publication within 90-days of the law promulgation date. It is requested that GOM takes step to release its implementing rules as soon as possible It is requested that GOM makes available English translation simultaneously with the promulgation of laws, notices, etc.	
	(2)	Delays in preparation of English Translation on Investment Procedural Documents	- Preparation lags behind on the English version of investment related documents.	- It is requested that GOM prepares English version of the related documents.	

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26Others		Inadequate Power / Communication Infrastructure		- It is requested that GOM takes step to: assure planned stable electric power supply, and overhauls communication trunk network It is requested that GOM takes step to: overhauls power generation infrastructure, and provides incentive measures on connecting high voltage line at	
			(Actions) - In March 2014, Assembly of the Union approved the raise in the electricit	user's cost.  y tariff, segmentalised into business a	nd individual home usage
		Inadequate Transportation Infrastructure	- (Roads) Due to heavy traffic congestion, it takes much time for delivery, due to poor overhaul of public roads, few traffic lights, poor driving manners, few pedestrians overpasses, etc.  - Heavy traffic congestions, poor driving manners, etc.	<ul> <li>It is requested that GOM takes step to:</li> <li> overhauls infrastructure.</li> <li> improves manners in traffic.</li> <li>It is requested that GOM tightens</li> </ul>	
	(3)	Appreciation of Office Rental Charges and Hotel Accommodation Fees	- Absolute shortage of housing and hike in expatriates' rental housing fees time after time.	the traffic control.  It is requested that GOM takes step to: construct large scale housing property by captivating on unused land property introduce the ceiling price system.	
			(Actions)  - Transfer of Immoveable Property Restriction Act 1987 strictly prohibits for Myanmar. While Notification No.39 [2011] has enabled use of private enter democratization under the new Administration has invited rush of entries rental/lease fees.  - In January 2016, condominium act passed the Myanmar union parliamer in the development areas in Naypyidaw union territory, and Yangon and I	oreigners and foreign funded enterpris erprise's owned land property by lease, s by foreign funded enterprises, and ha at. It enables alien's ownership of certa	the rapid advancement in as pushed up the land

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		Infrastructure Overhauls in Thilawa SEZ Vicinity	While overhaul of infrastructure in the vicinity of Thilawa SEZ is under consideration by Yen loan, focused public investment in other area is also necessary, such as a bridge over Bago River. On the other hand, projects under ODA are not on schedule, due to the delays in negotiation after the successful bidding, and in completion of the subsequent preparation of the requisite formalities.	the infrastructure ready on power, communication, road, water, etc.			
			<ul> <li>(Actions)</li> <li>On 30 January 2015, GOJ agreed to participate, by way of fund/technical assistance, in the project for development of Dawe economic zones (DSEZ), led by Thai and Myanmar governments.</li> <li>On 14 December 2015, three countries (Japanese, Myanmar and Thailand) signed the agreement for the formal start-up for development of Dawei special economic zones (DSEZ).</li> </ul>				